In 2015, millennials became the largest single cohort in the U.S. workforce; and in 2018, the first of Gen Z, or iGens, graduated from high school. Over the next few years, they will be entering the workforce and graduating from college. We will be in a situation where we will have four very unique and very different generations working in organizations and living in our communities.

We know from research and data that the values and attitudes of these generations are very different, and these differences impact their behavior. In this presentation and discussion, Dr. Buchko will share some insights about the differences in these generations and how these might affect their behavior in supporting not-for-profit organizations in the future.

About the Presenter:
Dr. Aaron Buchko is professor of management in the Foster College of Business, Bradley University, teaching graduate and undergraduate courses in Planning and Strategy and graduate courses in Executive Development and Business Ethics. Dr. Buchko’s research and writing focuses on the roles and activities of senior managers, the practice of general management, and the process of executive development.

*Location: Clock Tower Building, 2nd Floor Meeting Room, 201 Clock Tower Drive, East Peoria, IL*
2019 Sponsorship Opportunities
National Philanthropy Day Awards Luncheon  November 13, 2019

Community Patron $1000.00
- Company logo included in PowerPoint at event
- Company logo in the AFP Central Illinois Chapter e-newsletter
- Full page ad in the event program
- Recognition on tables at the event
- Eight guest seats at the National Philanthropy Day Awards Luncheon

Community Supporter $800.00
- Company logo included in PowerPoint at event
- Company logo in the AFP Central Illinois Chapter e-newsletter
- Full page ad in the event program
- Recognition on tables at the event
- Six guest seats at the National Philanthropy Day Awards Luncheon

Community Contributor $400.00
- Company logo included in PowerPoint at event
- Recognition in the AFP Central Illinois Chapter e-newsletter
- Half page ad in the event program
- Recognition on tables at the event
- Four guest seats at the National Philanthropy Day Awards Luncheon

Community Advisor $200.00
- Company logo included in PowerPoint at event
- Recognition in the AFP Central Illinois Chapter e-newsletter
- Business card size ad in the event program
- Two guest seats at the National Philanthropy Day Awards Luncheon

Organization Name: ________________________________________________________________
Address: ____________________________________________________________________________
Contact Person: ____________________________________________ Phone: ________________
E-Mail: ____________________________________________________________

☐ Yes, we would like an ad in the program.  ☐ No, we do not need an ad in the program.

Payment for Sponsor Package:  ☐ Check Enclosed  ☐ Please send an invoice
TOTAL ENCLOSED: $_______  Please make checks payable to: Central Illinois AFP

Please mail completed sponsorships forms to:  AFP Central Illinois Attn: NPD Sponsorship
P.O. Box 5323, Peoria, IL 61601

Questions? Please contact Cal Lyons Phone: 309-699-6608 or e-mail: clyons@midwesternsecurities.com

Deadline for ad artwork and logos: Friday, October 11, 2019
2019 Underwriting Opportunities
National Philanthropy Day Awards Luncheon  November 13, 2019

Community Advisor  $200.00
Company logo included in PowerPoint at the luncheon
Recognition in the AFP Central Illinois Chapter e-newsletter
Business card size ad in the event program
Two guest seats at the National Philanthropy Day Awards Luncheon

Friend of Philanthropy  $100.00
Recognition in the Awards Luncheon program
Recognition in the PowerPoint at the luncheon
One complimentary seat for the Awards Luncheon

AFP Member Supporter  $50.00
Recognition in the Awards Luncheon program
Recognition in the PowerPoint at the luncheon

Organization Name:__________________________________________________________
Address:_____________________________________________________________________
Contact Person:_________________________ Phone:______________________________
E-Mail:_______________________________________________________________________

I / my organization would like to support the 2019 National Philanthropy Day Awards Luncheon at the following level:

☐ Community Advisor  ☐ Friend of Philanthropy  ☐ AFP Member Supporter

☐ Yes, we would like an ad in the event program (Community Advisor level only).
☐ No, we do not need an ad in the event program (Community Advisor level only).

Payment for Sponsor Package:  ☐ Check Enclosed  ☐ Please send an invoice

TOTAL ENCLOSED: $_________ Please make checks payable to: Central Illinois AFP

Please mail completed sponsorships forms to:  AFP Central Illinois Chapter
Attn: NPD Sponsorship
P.O. Box 5323, Peoria, IL 61601

Questions? Please contact Cal Lyons
Phone: 309-699-6608 or e-mail: cl Lyons@midwesternsecurities.com

Deadline for ad artwork and logos: Monday, October 11, 2019

Thank You for Supporting National Philanthropy Day!
Save the Date:

Be sure to save the date for these upcoming Central Illinois AFP meetings.

**Cause Marketing:**
Not all roads lead to support
**Wednesday, October 9th**
Peoria Public Library
Speaker: Ashley Schreck

**National Philanthropy Day**
**Wednesday, November 13th**
Par-a-Dice Hotel
Awards Lunch

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**SCHOLARSHIPS AVAILABLE!**

**AFP Scholarship for International Conference**
Up to three scholarships will be awarded each calendar year for the following spring’s AFP International Conference on Fundraising. The 2020 conference will be March 29-31 in Baltimore, MD. **Deadline:** Friday, September 27, 2019

**AFP Membership Scholarships**
Up to four membership scholarships will be awarded each calendar year. **Deadline:** October 31, 2019

**Certified Fundraising Executive (CFRE) Scholarship**
Up to two scholarships of $450 each will be awarded each calendar year. **Deadline:** Scholarships are on-going & reviewed monthly.

**More Information**
Contact Danielle Easton, danielle.easton@scouting.org
JOB OPPORTUNITIES:

Post an opening:
Job openings are posted at no cost to AFP members and their non-profit organizations. The cost of a job posting for non-members is $50.

Postings will remain on the website for two consecutive months, unless you tell us otherwise. Job postings will be included in the subsequent PhilanTopics newsletter.

Current Opportunities:

Director of Development, College of Education and Health Sciences, Bradley University

Bradley University seeks a Director of Development to lead major gift fundraising for College of Education and Health Sciences. The director works closely with the dean, key faculty, and University leaders to raise private gift support for the College. The ideal candidate must be an energetic, highly motivated, donor focused, results-oriented fundraising professional who possesses a can-do attitude, perseverance, optimism and the ability to think strategically and creatively to meet ambitious fundraising goals.

Click here for additional information.

Assistant (or Associate) Director of Development, College of Business, Illinois State University

The position of Assistant [or Associate] Director of Development offers a talented and motivated professional with an opportunity to join an accomplished and collaborative University Advancement team and an outstanding educational institution that is ranked among the nation’s top public universities and is recognized as one of the best universities to work for.

They will be responsible for major gift fundraising activities including identification, cultivation, solicitation, and stewardship of major gift prospects. The position is full-time and requires a Bachelor’s degree and at least one year of experience in fundraising or a related field, preferably in higher education.

Click here for additional information.