December 13 Chapter Meeting

Speed Networking: Get to Know Your Local Non-Pros and the People Behind Them

Have you ever attended an AFP meeting, heard the name of a local non-profit, and had not a clue what they do? Ever wonder if there are any AFP colleagues that have a specific expertise you’d like to know more about?

The December meeting of the Central Illinois Chapter of AFP might just allow you to answer these questions. Please join us for a speed-networking event that will allow you face time with many members of AFP and give you an opportunity to share a few things about yourself. Much like speed dating, speed networking will allow attendees to rotate around the room and quickly (1 minute) share info with those seated across from you. Prior to the meeting, think about your talking points and what you would like to learn from others. Suggested topics include; your organization’s mission statement and work, your role within the organization, past experience, and what you enjoy most about fundraising. Guests will be asked to share with one another a success and failure in their fundraising journey. Learn tips from your fellow colleagues on what has grown or hindered their outreach. **Be sure to bring plenty of business cards to exchange!**

**Wednesday, December 13**

Lutheran Hillside Village, 6901 N. Galena Road  (one mile south of Detweiller Park)

$15 for AFP members / $25 for guests

11:30 am - Registration and Lunch / Noon-1:00 pm - Program

Directions from Bloomington: Take I-74 west towards Peoria. Upon crossing the Illinois River, take exit 93 and turn right onto Adams Street/IL-39 North. Proceed approximately 6 miles, then turn left onto the Lutheran Hillside Village campus. Parking is located in front of the Lutheran Hillside Village Community Center to the right .Enter the building where you see the “community center” sign and the covered walkway.

**RESERVATION FORM**

Name:________________________ Organization: __________________________

Address:________________________ City/State/Zip:________________________

Phone:________________________ E-mail:______________________________

$15 per AFP member / $25 per guest  Amount enclosed:____________

To make your reservations for the meeting, please e-mail info@afpcentralillinois.org.

Please send this form with a check marked “December 2017” payable to AFP Central Illinois Chapter to: Central Illinois AFP, P.O. Box 5323, Peoria, IL 61601

Reservations are due by December 8.
National Philanthropy Day
November 8, 2017

Outstanding Youth in Philanthropy
Ages 18-23
ICC Women’s Basketball Team

Dennis A. Steele Outstanding Philanthropic Organization
Entre Nous

Lewis J. Burger Outstanding Volunteer Fundraiser
Pat Seibert

Ian T. Sturrock Outstanding Fundraising Executive
Rich Draeger, CFRE

Outstanding Philanthropic Corporation
Davis & Campbell

Special Recognition Award
Women’s Fund of the Community Foundation of Central Illinois

Outstanding Philanthropists
Mark & Jeannette Klein

CHECK US OUT ON FACEBOOK!
http://www.facebook.com/afpcentralillinois
AFP - Central Illinois Chapter Slate for 2018 Chapter Officers & Board

AFP members will receive an email to vote on the 2018 Board of Directors. Please reply to the email with your vote as soon as possible. Thank you!

Chapter President
Danielle Easton
Director of Annual giving
W. D. Boyce Council, BSA

President-Elect
Stephanie Holmes
Executive Director
ICC Educational Foundation

Past President
Governance & Scholarship Chair
Robin Ballard
Retired

Secretary
Shelly Kerker
Membership & Special Events Coordinator
Peoria Riverfront Museum

Treasurer
Position Currently Open

VP Membership Services
Joy Hutchcraft
Executive Director of Development
Illinois State University

VP Professional Advancement
Stephanie Holmes
Executive Director
ICC Educational Foundation

VP Chapter Communications & Public Relations
Sandy Garza
Development and Marketing Manager
Crittenton Centers

Be the Cause Campaign Chair
Kristen Berchtold
Director of Development
South Side Office of Concern

Diversity Chair
Erica Wright
Development Officer
Peoria Riverfront Museum

National Philanthropy Day Co-Chair
Priscilla Slaughter
Director of Development and Patron Engagement
Peoria Symphony Orchestra

National Philanthropy Day Co-Chair
Position Currently Open

At Large Directors

Jen Funk
Director of Development
EPIC

Stephanie Johnson
Executive Director
Pediatric Resource Center

Andrea Koerber
Donor Relations Coordinator
OSF Healthcare Foundation

Anne Marie Miller
VP of Development
Peoria Riverfront Museum

CHECK US OUT ON FACEBOOK!
http://www.facebook.com/afpcentralillinois
Many thanks to these donors to the Be the Cause campaign!

Kathy Alexander
Robin L.T. Ballard
Krisen Berchtold, CFRE
Tonye Burningham
Megan Byard
Danielle Easton
Scott Ford, CFRE
Sandra Garza
Stephanie Holmes
Joy Hutchcraft, CFRE

Stephanie Johnson
Shelly Kerker
Michael Lane
Anne Marie Miller
Susan Monroe
Pam Perrilles
Mark Roberts, CFRE
Jeff Scheirer
Kimberly Scheirer, CFRE
Shelly Smith, CFRE
Erica Wright

AFP Members
Your Chapter Needs Your Support!

The Central Illinois Chapter is 79% of the way to our Be the Cause Campaign goal! But we need the support of our chapter members to take us the rest of the way!

If you have not yet made your Be the Cause gift, please do so before the end of the year at http://afpfoundation.org/bethecause.

A portion of the funds raised with this campaign come back to our chapter and allow us to offer first class professional development opportunities and provide scholarships for local AFP members. Please give today!

Scholarship Opportunities

AFP Membership Scholarships
Up to four membership scholarships will be awarded each calendar year.
Deadline: April 15, October 15

Certified Fundraising Executive (CFRE) Scholarship
Up to two scholarships of $500 each will be awarded each calendar year.
Deadline: On-going, reviewed monthly

For more information, please visit www.afpcentralillinois.org or contact Robin Ballard at 309-645-2300 or rltb26@gmail.com.
Executive Director – South Central Illinois

As one of the nation’s premier humanitarian organizations, the American Red Cross is dedicated to helping people in need throughout the United States and, in association with other Red Cross networks, throughout the world. We depend on the many generous contributions of time, blood, and money from the American public to support our lifesaving services and programs. If you share our passion for helping people, join us in this excellent career opportunity.

We are currently seeking a professional, innovative and enthusiastic Executive Director for our South Central Illinois chapter. There is flexibility for the successful candidate to be based out of Springfield or Decatur, IL.

This highly visible role leads and directs volunteers and employees in the South Central Illinois Chapter to ensure the American Red Cross goals and mission are achieved. Reporting to the Regional Executive, you will promote an inclusive, team-based culture centered on leading and empowering volunteers. As the face of the Red Cross, this role also cultivates and manages select donors. In addition to enhancing community presence through key media and community partner relationships, you will steward the local board of directors. The population served in the assigned Chapter will be at or over 1M.

**Responsibilities:**
- Recruit and develop local volunteer leaders to achieve mission metrics and support responsibilities in home market and district.
- In support of fundraising, manage local United Way relationships, local major donors, and board of directors’ contributions.
- Work with board to nurture individual, corporate, and foundation donors.
- Build community presence in home market through relationship with media, elected officials, and key governmental partners.
- Develop relationships with community stakeholders. Focus especially on those that bridge volunteer partners such as faith-based, college/university, NGO/NPO, and community organizations.
- Recruit and steward local board of directors for 100% participation. Manage annual board campaign and efforts of other related community boards.

**Qualifications**

**Education:** Four year college degree (BS/BA) in Business, Communications, Marketing, Public Relations, Finance or non-profit administration or equivalent experience required. Prefer Master’s degree in the field of community organization, public or business administration or non-profit management.

**Experience:** Minimum of 7 years related experience. Demonstrated ability to exercise good and timely judgment in complex situations. Demonstrated ability for strong communications and influencing skills along with public speaking and writing. Demonstrated ability to develop and implement fundraising strategies. Demonstrated ability to build sustain community relationships/partnerships. Proven experience in influencing others and building relationships.

**Management Experience:** Minimum 5 years related management/supervisory experience.

**Other:** Proficient with MS Office software, including Word, Excel, PowerPoint and Outlook. Familiarity with federal state and local employment laws.

**Travel:** May involve travel.

The American Red Cross is a nonprofit organization that offers employees growth and development; team spirit; a competitive salary; and a comprehensive benefits package. If this sounds like the kind of opportunity that you’ve been waiting for, please visit our website and apply at: [https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Springfield-IL/Executive-Director---Springfield--IL_RC12736-1](https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Springfield-IL/Executive-Director---Springfield--IL_RC12736-1)

The American Red Cross is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected veteran status, age, or any other characteristic protected by law.
Illinois State University has entered the public phase of a $150 million comprehensive campaign. Redbirds Rising: The Campaign for Illinois State has secured more than $106 million to date and is designed to meet Illinois State's strategic plan and vision for the future. With campaign pillars identified to support scholarship, leadership, and innovation the University is seeking a Director of Corporate and Foundation Relations to enhance private gift support coming from external partnerships regionally/nationally.

The Director of Corporate and Foundation Relations is responsible for proactively researching and building new corporate and foundation partnerships and work to strengthen existing relationships that will result in funding for immediate and long-term goals of the University. He/she will provide the expertise to advance the University's interests. Maintain strong communication with corporate and foundation donors and prospects actively seeking opportunities to generate funding proposals based on established guidelines and interests. The Director will work closely with the vice president for university advancement as well as deans, faculty, staff, and development colleagues to promote strategic initiatives and enhance external gift support.

This position will have an initial three year appointment, with the possibility of conversion to a continuous appointment.

**Required Qualifications:**
1. Bachelor's degree.
2. Minimum of four years successful professional experience.
3. Experience with corporation and foundation relations and/or grant writing within the context of fundraising.
4. Excellent organizational, interpersonal and networking skills with large groups as well as with individuals.
5. Ability to work effectively with a wide range of constituencies in a diverse community.
6. Ability to develop strategy as well as solicit prospects. Ability to work as a team member within a University environment.
7. If this position is Security Sensitive or if you are subject to a criminal background investigation based on University policy, employment is contingent upon you passing a satisfactory criminal background investigation. You may not begin work until the criminal background investigation results have been received and cleared by Human Resources.

**Desired Qualifications:**
Professional experience in higher education or not-for-profit organizations.

**Application Process:**
To assure full consideration, an application along with a resume/curriculum vita, reference list (specifically, the names, addresses, telephone numbers and e-mail addresses of at least three professional references), writing sample, and cover letter must be submitted online at [http://www.IllinoisState.edu/jobs](http://www.IllinoisState.edu/jobs). Applicant review will begin on November 28, and continue until the position is filled.

For more information, please visit our website at: [http://www.iistu.edu/](http://www.iistu.edu/)