**Five Donor Love Languages**

**Wednesday, February 13th - Peoria Riverfront Museum**

Registration and lunch service begins at **11:15 am**.

Program will begin promptly at **12:00 pm**.

In celebration of Valentine’s Day, our February meeting will be a webinar focusing on the **Five Donor Love Languages**. Learn how to speak the love language your donors prefer and radically improve your donor retention rates.

Explore how to create your annual donor love (cultivation and stewardship) plan and engage your executive leadership and board members in spreading the love.

This will be an AFP webinar, presented by Tammy Zonker, and will cover:

- What research says about what donors want
- The Five Donor Love Languages
- How to determine your donor’s preferred love language
- How to create an annual donor love (stewardship) plan to attract and retain donors
- How to empower your board to share the love with Gratitude Kits.

The meeting will be held in the Gilmore Auditorium. Free parking is available in the museum parking garage on a first come, first serve basis.

**We look forward to “sharing the love” with you all on February 13th!**

$15 for Members/ $25 for Guests

RSVP to [info@afpcentralillinois.org](mailto:info@afpcentralillinois.org)

[Click here to RSVP & pay online.](#)
RESERVATION FORM

Name:_________________________
Organization: _____________________________________
Address:_____________________________  City/State/_______________
Zip:_______________________________
Phone:________________________
E-mail:___________________________________________

$15 per AFP member / $25 per guest Amount enclosed:___________

To make your reservations for the meeting, please e-mail info@afpcentralillinois.org.

Please send this form with a check marked “February 2019” payable to AFP Central Illinois
Chapter to:  Central Illinois AFP, P.O. Box 5323, Peoria, IL 61601
Reservations are due by February 11th

No reservations will be taken after 5:00pm, February 11th.
Any cancellations received after this date will be charged the full amount.

If you prefer online registration and payment please go to our website to complete your transaction.

Click here to register online.
Scholarships Available!

AFP Scholarship for International Conference
Up to three scholarships will be awarded each calendar year for the following spring’s AFP International Conference on Fundraising, usually held in March or April. **Deadline:** 2019 scholarship closed (2020 deadline September 2019)

AFP Membership Scholarships
Up to four membership scholarships will be awarded each calendar year. **Deadline:** Scholarships are ongoing & reviewed monthly.

Certified Fundraising Executive (CFRE) Scholarship
Up to two scholarships of $450 each will be awarded each calendar year. **Deadline:** Scholarships are ongoing & reviewed monthly.

More Information
Contact Danielle Easton, danielle.easton@scouting.org
SAVE THE DATE - Wednesday, June 12, 2019

Presenting: Carol Weisman

Carol is the President of Board Builders and she is an internationally known speaker, author, trainer and consultant. She specializes in volunteerism, fundraising and governance.

Carol has published extensively, including her 10th book: Planned Giving Basics: The Why The Who and the How. All attending the June 12th training will receive a FREE copy of this book.

- **When:** Wednesday, June 12th
- **Where:** Par-A-Dice Hotel
- **Sessions** (Option of attending all day, morning session & lunch, or lunch & afternoon session):
  - **Morning:** Recruiting a Fundraising Board
  - **Afternoon:** How to Ask for a Planned or Major Gift

A taste of the humor Carol brings to her workshops...

Carol’s Questions **NOT** To Ask When Recruiting Board Members:

1. How rich are you?
2. If you are really, really filthy rich, are you willing to give large chunks of your money to our organization?
3. Is anyone in your family married to Bill Gates?
4. Would they like to be?
5. Do you promise to bring unhealthy and delicious snacks to the board meetings? Vintage wines also acceptable...

Words are insufficient to describe just how much I gained from attending Carol’s sessions. I learned so much! Real stuff – not just the fun stuff! I will put the lessons learned to good use with my team and together we are going to change community conditions for the better! Thanks a million!

~Margie Puerta Edson, CFRE, United Way of Southern Arizona